



**Summary Actuals (FY2020 & FY 2021). Approved Budget (FY2021) and Proposed (FY2022)**

	<b>Actual FY 2020</b>	<b>Actual FY 2021</b>	<b>Approved Bdgt FY 2021</b>	<b>Approved Budget FY 2022</b>
<b>Total Income</b>	\$ 387,742.50	\$ 361,888.58	\$ 361,125.00	\$ 467,150.00
<b>Total Expense</b>	\$ 347,729.91	\$ 307,614.09	\$ 329,573.92	\$ 429,857.92
<b>Net Operating Income</b>	\$ 40,012.59	\$ 54,274.49	\$ 31,551.08	\$ 37,292.08
<b>Other Income</b>	\$ (3,047.64)	\$ 48,808.91	\$ 5,000.00	\$ 10,000.00
<b>Other Expense</b>	\$ 83.00	\$ -	\$ -	\$ 47,000.00
<b>Net Income</b>	\$ 36,881.95	\$ 103,083.40	\$ 36,551.08	\$ <b>292.08</b>

**SOCCER MAINE**  
**Proposed FY2022 Budget**  
**September 2021-August 2022**  
**INCOME**

<b>Income</b>	<b>Actuals 2020</b>	<b>Actuals 2021</b>	<b>Budget 2022</b>	<b>FY</b>
<b>400 Fees &amp; Registrations</b>				
<b>400-1 Fall Classic Fees &amp; Registrations</b>	126,300.00	89,405.00	84,150.00	116,825.00
<b>400-2 Pine Tree Fees &amp; Registrations</b>	0.00	13,875.00	22,275.00	18,750.00
<b>400-3 MSPL Fees &amp; Registrations</b>	550.00	18,565.00	19,975.00	19,975.00
<b>400-4 State Cup Fees &amp; Registrations</b>	0.00	0.00	8,600.00	16,000.00
<b>Summary Actuals (FY2020 &amp; FY 2021). Approved Budget</b>	0.00	0.00	0.00	0.00
<b>TOTAL400 Fees &amp; Registrations</b>	<b>126,850.00</b>	<b>121,845.00</b>	<b>135,000.00</b>	<b>171,550.00</b>
<b>402 U-10 Module</b>	1,300.00	3,750.00	5,000.00	8,100.00
<b>403 E License</b>	3,975.00	3,000.00	2,500.00	6,500.00
<b>404 D License</b>	700.00	0.00	6,250.00	18,750.00
<b>406 ODP Training Fees</b>	33,444.00	66,825.00	63,875.00	77,025.00
<b>407 ID Camp</b>	0.00	0.00	0.00	0.00
<b>410 Region 1 Subsidy</b>	5,000.00	0.00	5,000.00	0.00
<b>415 Recreation Player Fees</b>	20,759.50	21,253.75	17,325.00	21,450.00
<b>416 Competitive Player Fees</b>	112,323.76	114,671.50	114,375.00	129,625.00
<b>418 Club Affiliations Fee</b>	5,500.00	4,678.00	5,200.00	4,800.00
<b>420 Sponsor</b>	0.00	0.00	0.00	0.00
<b>422 Interest Income</b>	4,100.02	796.31	400.00	800.00
<b>422-1 Interest Income - Commonwealth</b>	7,208.51	6,419.02	4,000.00	6,500.00
<b>425 Dividend Income</b>	0.00	0.00	0.00	0.00
<b>426 Coaches Fees</b>	0.00	0.00	0.00	0.00
<b>450 Other Income</b>	26,477.89	17,650.00	700.00	20,350.00
<b>452 Fines &amp; Penalties collected</b>	1,300.00	1,000.00	1,500.00	1,700.00
<b>456 Realized Capital Gains/(Losses)</b>	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>\$348,938.68</b>	<b>\$361,888.58</b>	<b>\$361,125.00</b>	<b>467,150.00</b>
<b>Gross Profit</b>	<b>\$348,938.68</b>	<b>\$361,888.58</b>	<b>\$361,125.00</b>	<b>467,150.00</b>

**SOCCKER MAINE**  
**Proposed FY2022 Budget**  
**September 2021-August 2022**  
**EXPENSES**

<b>Expenses</b>	<b>Actuals 2020</b>	<b>Actuals 2021</b>	<b>2021 Budget</b>	<b>Budget FY 2022</b>
500 Coaches	4,150.00	15,610.00	15,000.00	18,200.00
500-01 Coaches Expenses	412.76	4,607.33	5,000.00	8,000.00
<b>Total 500 Coaches</b>	<b>\$ 4,562.76</b>	<b>\$ 20,217.33</b>	<b>\$ 20,000.00</b>	<b>\$ 26,200.00</b>
501 Director of Coaching	200.00	14,583.31	25,000.00	30,000.00
502 Program Director	10,000.00	10,000.00	10,000.00	10,000.00
504 Chaperones ID Week	0.00	0.00	0.00	0.00
506 Administrative Payroll	70,576.81	70,688.97	80,000.00	80,000.00
507 Payroll Processing Fees	1,888.44	2,302.96	2,140.56	2,140.56
508 Payroll Taxes - Employer Portion	5,811.45	6,200.50	6,587.36	6,587.36
513 Tournament Fees	0.00	10,510.00	10,100.00	17,500.00
520 Referees	4,080.00	2,810.00	6,510.00	7,990.00
521 Region 1 Referees	0.00	0.00	2,000.00	2,000.00
525 Assignors	0.00	360.00	560.00	560.00
540 Uniforms	7,435.50	9,940.06	5,585.00	12,525.00
550 Training Supplies	78.00	102.25	450.00	450.00
555 Signs and Promotional Material	0.00	0.00	0.00	0.00
560 ID Week Expenses	0.00	0.00	0.00	0.00
575 Clinic Expenses	0.00	0.00	1,500.00	2,500.00
600 Facility Rental	24,636.43	36,683.50	32,150.00	44,590.00
601 ODP Mini Camp	0.00	0.00	1,500.00	1,500.00
605 Host Fees	47,851.00	5,360.00	10,860.00	28,245.00
606 Region 1 Fees	0.00	0.00	0.00	0.00
620 Awards	9,610.49	2,777.64	4,800.00	5,350.00
640 Shirts	544.00	544.00	0.00	1,560.00
801 Advertising/Brochures/PR	74.99	0.00	750.00	1,250.00
802 Bank Charges	12.39	969.72	50.00	50.00
804 Credit Card Processing Fees	2,501.47	4,429.50	2,500.00	2,500.00
805 Phones & Internet	2,177.26	2,024.76	1,800.00	2,200.00
806 Player Insurance	24,060.00	24,484.00	32,300.00	25,060.00
807 Director's Insurance	1,193.00	1,216.00	1,181.00	1,275.00
807-1 Worke'rs Comp Insurance	1,527.28	1,495.25	1,200.00	1,500.00
808 Auto Expenses	1,565.76	241.22	1,500.00	2,000.00

808-1 Auto Registration & Insurance	1,149.08	896.44	1,400.00	1,400.00
808-2 Fuel	675.24	612.82	1,000.00	1,000.00
<b>Total 808 Auto Expenses</b>	<b>3,390.08</b>	<b>1,750.48</b>	<b>3,900.00</b>	<b>4,400.00</b>
809 USYSA Registration & Affiliation	31,013.75	26,246.00	31,225.00	36,100.00
809-1 Risk Management Background Checks	2,616.25	1,769.75	4,000.00	4,000.00
810 Property Insurance	0.00	0.00	0.00	0.00
811 Registration Software	17,570.00	12,668.00	11,000.00	12,500.00
812 Office Rental	1,800.00	2,190.00	0.00	0.00
813 Accounting Services	5,050.00	2,805.00	3,200.00	3,200.00
815 Bookkeeping Services	5,200.00	5,400.00	0.00	12,000.00
820 Outside Services	245.00	245.00	0.00	250.00
820-1 Computer Support	111.96	0.00	200.00	200.00
820-2 Website Maintenance	916.00	1,019.96	600.00	1,200.00
820-3 Marketing	200.00	0.00	1,000.00	1,000.00
<b>Total 820 Outside Services</b>	<b>1,472.96</b>	<b>1,264.96</b>	<b>1,800.00</b>	<b>2,650.00</b>
825 Postage	190.00	226.00	375.00	375.00
850 Office Expense & Computer Supplies	576.57	296.09	1,200.00	2,000.00
850-1 Software	216.47	183.71	550.00	550.00
<b>Total 850 Office Expense &amp; Computer Supplies</b>	<b>793.04</b>	<b>479.80</b>	<b>1,750.00</b>	<b>2,550.00</b>
860 Travel	8,902.60	8,187.01	4,500.00	14,900.00
861 Region 1 Travel	0.00	4,831.42	2,000.00	5,000.00
<b>Total 860 Travel</b>	<b>8,902.60</b>	<b>13,018.43</b>	<b>6,500.00</b>	<b>19,900.00</b>
870 Meals	548.70	1,689.87	800.00	1,900.00
880 Conference Fees	1,170.00	199.00	1,500.00	2,750.00
890 Entertainment	0.00	0.00	2,800.00	2,800.00
950 Scholarship	2,000.00	1,500.00	1,000.00	6,800.00
980 Miscellaneous Expenses	7,530.81	8,707.05	200.00	4,400.00
<b>Total Expenses</b>	<b>308,069.46</b>	<b>307,614.09</b>	<b>329,573.92</b>	<b>429,857.92</b>
<b>Net Operating Income</b>	<b>40,869.22</b>	<b>54,274.49</b>	<b>31,551.08</b>	<b>37,292.08</b>
<b>Other Income</b>				
455 Change on Investments	21,268.50	48,808.91	5,000.00	10,000.00
<b>Total Other Income</b>	<b>21,268.50</b>	<b>48,808.91</b>	<b>5,000.00</b>	<b>10,000.00</b>
<b>Other Expenses</b>	<b>50,000.00</b>	0.00	0.00	47,000.00 Auburn Futsal
5030 Depreciation			0.00	0.00
<b>Total Other Expenses</b>	<b>50,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>47,000.00</b>
<b>Net Other Income</b>	<b>-28,731.50</b>	<b>48,808.91</b>	<b>5,000.00</b>	<b>-37,000.00</b>
<b>Net Income</b>	<b>12,137.72</b>	<b>103,083.40</b>	<b>36,551.08</b>	<b>292.08</b>